VyRal

A LeakReceipts Field Guide

LeakReceipts for Amazon DSP & FedEx Route Owners

The Field Guide: where the money leaks, how to prove it, and how to close it

For: Amazon DSP / FedEx Route Owners

by VyRal Dynasty

LeakReceipts for Amazon DSP & FedEx Route Owners The Field Guide: where the money leaks, how to prove it, and how to close it

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How every number in this book is labeled.

- **VERIFIED** means the figure comes from a named, dated source, and the source is printed next to it.
- **CALCULATED** means it is arithmetic on verified numbers or on your own numbers, and the math is shown.
- **ESTIMATE** means a reasoned range, and it is always called one.
- **STRUCTURAL** marks a standing rule of the trade (a law, a contract term, how the paperwork works), not a market figure.
- **STILL BEING MEASURED** means VyRal has not verified a figure yet, so no number is printed.

If a number is not labeled, it is a blank for you to fill from your own paper.

What this book is not. This is education, not legal, tax, accounting or financial advice. Where a fix says a professional decides, a professional decides. Nothing here says that any company, customer or person did anything wrong. The fixes show you how to check your own paper and ask in writing.

About how this book was made. This book was assembled with AI from VyRal's sourced research on this trade and checked against those sources. AI can make mistakes. Before you act on a figure, check it against the source printed beside it. Rules and rates change, and every figure carries its date for that reason.

Before you share any document with anyone, Vera included, black out account numbers, Social Security numbers and anything else you would not hand a stranger.

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The short answer for your trade

Owning routes and driving routes are two entirely different income realities under the same delivery network — most people only ever see one side of that number.

Your leak map

Every leak this book covers, biggest first. The size grade is VyRal's research grade for how much money a leak tends to move in this trade. It is a grade, not a dollar figure. Your own paper sets the dollars.

#	Leak	Size grade	Evidence	Fixes
1	Amazon's profit range — two different numbers, and the footnote under both	Major	VERIFIED	1
2	DSP Contract Termination Risk	Major	VERIFIED	1
3	If the numbers were wrong, you cannot sue — arbitration and the class waiver	Major	VERIFIED	1
4	Owner profit vs. driver wage	Major	VERIFIED	1
5	The performance standard that decides your contract is not published	Major	VERIFIED	1
6	The wage-and-hour liability nobody indemnifies	Major	VERIFIED	1
7	Amazon's driver pay investment — an average, not a floor	Significant	VERIFIED	1
8	DSP Driver Pay & Earning Ceiling	Significant	VERIFIED	1
9	DSP Startup Capital Requirement	Significant	VERIFIED	1
10	Driver wages and the apparel rule — one of these was backwards	Significant	VERIFIED	1
11	No disclosure document — because nobody has ever ruled these are franchises	Major	STRUCTURAL	1
12	Self-employment tax set-aside	Major	STRUCTURAL	1
13	S-corp reasonable compensation	Significant	STRUCTURAL	1
14	Pride Economy — Building the Business	Small but common	STRUCTURAL	1

#	Leak	Size grade	Evidence	Fixes
15	DSP Liability Shield — Owner Legal Exposure	Major	STILL BEING MEASURED	1
16	What a FedEx route costs — and who publishes the number	Major	STILL BEING MEASURED	1
17	Operating cost inflation against a contracted rate — real mechanism, no published numbers	Significant	STILL BEING MEASURED	1
18	Flat day rate versus real hourly — mechanism sound, rate unsourced	Moderate	STILL BEING MEASURED	1
19	Spare vehicle ratio — the idle-capital deadhead	Moderate	STILL BEING MEASURED	1

Then there are 2 more leaks to check, each with its own fixes, in the chapter called More leaks to check.

What people in your trade say hurts

Before we built a single fix, we went and read what people in this trade say out loud: forums, trade press, regulators' complaint files and court records. These are the pains that kept coming up, the ones with the most sources first. If one of them is yours, you're not imagining it.

I carry all the wage, union and lawsuit risk as the only legal employer

So far neither Amazon nor FedEx has been held a joint employer of my drivers. That leaves my company alone on the hook for overtime claims, union campaigns and settlements. Wage expectations rise every year, and a union push at my station can come with my contract ending.

Found in 7 public sources; newest dated 2026-08-04. VERIFIED count from VyRal's public research log; the sources are listed at the back.

Drivers churn fast, and each replacement costs thousands before they're up to speed

I'm always hiring because drivers leave for slightly better pay or burn out on heavy routes. Each one I lose costs recruiting, testing and weeks of slower routes, and rescues and overtime fill the gap meanwhile. None of that shows up as one line anywhere.

Found in 4 public sources; newest dated 2026-07-15. VERIFIED count from VyRal's public research log; the sources are listed at the back.

Short contracts, buyer approval and no owned assets make my business hard to sell

My Amazon contract runs a year at a time, a buyer needs approval, and my vans are leased, so there's little I own to sell. Exit offers can come with strings attached. FedEx agreements also run only one to two years before they're renegotiated.

Found in 4 public sources; newest dated 2026-05-23. VERIFIED count from VyRal's public research log; the sources are listed at the back.

Route counts drop when volume dips, after I've already hired for peak

I staff up for peak, then routes get trimmed when the planned volume doesn't show. Either my drivers sit idle on my dime or I send them home and lose them.

Fewer routes means less pay against the same overhead.

Found in 3 public sources; newest dated 2026-02-11. VERIFIED count from VyRal's public research log; the sources are listed at the back.

Weekly settlement errors and chargebacks quietly shave my pay

My weekly statement can apply last week's tier, charge the same package twice, miss a supplement or show a worked route as zero. Chargebacks for damaged, missing or late packages pile up, and if I don't dispute inside a short window the deduction stands. On FedEx statements, charges for uncovered routes and equipment come off too.

Found in 3 public sources; newest dated 2026-08-06. VERIFIED count from VyRal's public research log; the sources are listed at the back.

Get your paper together

Every fix in this book starts with paper, not memory. Memory rounds in the other side's favor. Paper doesn't.

Pull the last 90 days. Put it all in one folder, paper or phone, and label each piece with its date. Black out account numbers and Social Security numbers before you share anything with anyone.

The paper that proves each leak:

- Your contracts, invoices, statements, pay records and the messages around them.

The records this trade runs on: Settlement statements, Contract and rate schedule, Driver payroll, Vehicle lease or loan statements, Fuel receipts, Repair invoices, Insurance policies, Scorecards

My folder checklist

Last 90 days of statements or pay records _____

Every contract or agreement I work under _____

Every invoice, ticket or settlement for the same 90 days _____

The messages that changed a price, a scope or a date _____

Leak 1: Amazon's profit range — two different numbers, and the footnote under both

Size grade: Major · Evidence: VERIFIED

What it is. Which of Amazon's two published profit ranges you are working from, and whether you have read the footnote that qualifies it.

Why it leaks. Amazon publishes a range of potential profit in general marketing material, and right now it publishes two different ranges on two of its own domains. Neither comes with audited financials, a median, a year-one figure, or an attrition rate, because no regulator has ever determined that this program requires disclosure. The footnote under the number does more work than the number: the population reviewed was restricted to companies that had already survived twelve months, and about one in five of those still came in below the range. A prospective owner reading the headline without the footnote is reading a survivorship-filtered ceiling as a forecast.

The number to hold it against. Amazon publishes two DSP annual profit-potential ranges: $75K–$300K and $100K–$400K, not a guarantee. 81% of the 683 DSPs it reviewed (all operating 12+ months) reached the range or above. Source: Amazon, business.amazon.com (15 June 2026) and logistics.amazon.com/marketing/financials.

VERIFIED · Primary — the organisation's own figure

> **Ask yourself:** Which profit figure were you shown — and did anyone mention that about one in five of the DSPs Amazon reviewed came in below the range?

1. Published profit range read as a forecast without its survivor-only footnote

Fix approved · leak evidence: Verified

Fix 1 — Do it yourself (free).

1. Write down which profit figure you were shown, where and when. Keep a screenshot.
2. Read the footnote under it. Who was counted, for how long, and what share hit the range? Check whether businesses in their first year, or ones that closed, were left out.

3. Ask current and past owners for their actual first-year results, not just the range.
4. Build your own first-year budget from real quotes and your own route plan.
5. If you already own, compare your own profit and loss to the range each year as a check, not as a target.

Fix 2 — The words to send, under your own name. Fill in the brackets, keep a copy, and send it from your own email or by mail. Nobody sends it for you.

> Question to the program before committing:
>
> Hello [CONTACT NAME], I was shown a profit range of [RANGE] on [PAGE/DATE]. Please tell me in writing: 1) how many operators it's based on and over what period, 2) whether first-year results and operators who left are included, 3) what share of operators came in below the range, and 4) whether a median or year-one figure is available. Thank you, [YOUR NAME].

Fix 3 — Done for you. **LeakReceipts · Contract Check**

WE DO: save the figures you were shown with their footnotes and dates, build your own first-year budget from your quotes, and show it next to the published range. YOU DO: get the answers and decide whether to commit.

Keep it closed. Never budget on a published range. Budget on your own quotes and on real first-year results you've seen in writing.

What this fix can't decide for you. We don't say Amazon's figures are wrong. We describe what the footnote covers.

My receipt for this leak			
Owed by my paper	Paid or billed	Gap (CALCULATED: owed − paid)	Fix 2 sent · answer

FREE FIRST CHAPTER

That's Leak 1 of 19.

The full Field Guide for Amazon DSP & FedEx Route Owners walks through every leak on the map you just read: why it happens, the paper that proves it, and three fixes for each one — one you do yourself for free, the words to send under your own name, and what LeakReceipts can do for you while the decision stays yours.

Get the full guide:
leakreceipts.com/ebooks/amazon-dsp-and-fedex-route-owners

Run it on your own numbers:
leakreceipts.com

WE WALK BY FAITH NOT BY SIGHT — 2 Corinthians 5:7